



Beyond expanding our geographic reach, we continuously expand our knowledge of non-destructive testing (NDT) and potential compliance issues our customers may face. That's why customers trust IIA to stay abreast of regulatory changes, like those affecting the crane industry in Ontario, Canada. Our team can help you navigate changes in the regulatory landscape and remain in compliance.

Read on to learn more about:

- Aerial and Ground Ladder Inspections: [Your Safety is Our Why](#)
- Why now is the time for airlines to get [de-icers](#) ready for winter
- [Changes to Ontario crane inspection regulations coming in 2024](#)
- [3 reasons](#) to hire a full-service crane company
- Why you should consider a [fleet safety analysis](#) (and how IIA's new software will improve reporting)
- You'll also get to know Midwest Inspector [Alex Kennell](#), who is fascinated by the inner workings of people and machines

From fire equipment testing to crane compliance, the measure of our success will always be your satisfaction.

Sincerely,

**Sam Yank**

Director of Sales, IIA



## Aerial and Ground Ladder Inspections: Your Safety is Our Why

Even under the best of circumstances, leading a fire station is a demanding job. Between fighting fires, responding to medical emergencies, assigning duties, conducting training, and more, you must also track, organize, and schedule annual inspections. [IIA guarantees](#) a streamlined and worry-free inspection experience so fire department personnel can focus on being first responders.



## 3 Reasons to Hire a Full-Service Crane Company

Overhead cranes must be inspected on an annual basis, but why hire a full-service crane company versus an inspection-only company? We break down three reasons in this [brief video](#).



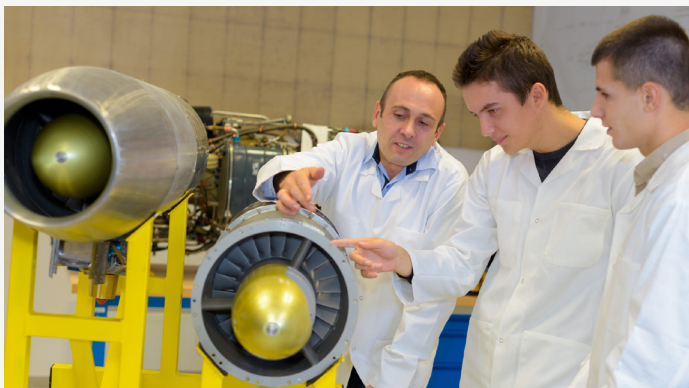
## Ontario Crane Regulations: What's Changing?

On January 1, 2024, significant changes to Ontario crane inspection regulations (O.Reg.213/91) will take effect. The amended law requires owners to perform not only structural inspection of cranes, but also operational and mechanical inspections under the supervision of a professional engineer. [Learn more](#) about the coming changes and how IIA can help you stay in compliance. For a deeper dive, read a [white paper](#) from Faramarz Rahiminia, General Manager of IIA's Canadian Services.

## Alex Kennell: Taking Lift Inspections to a Higher Level

Alex Kennell's strong work ethic sprouted early in life, on the family farm in central Illinois. Never afraid to get his hands dirty, he learned how to take equipment apart and make repairs that saved more than a few trips to the mechanic. Today, as Midwest Inspector for IIA's Lift Services division, Alex enjoys turning a concerned customer into a confident one.

"All lift equipment has the potential to be dangerous," says Alex. "There's a shift that happens when the customer knows what we've looked at and tested, and they know their equipment is safe to use." [Get to know Alex.](#)



## Are Your De-Icers Ready for Winter?

Winter is just around the corner. Now's the time for airlines to make sure de-icers are ready when you need them — and IIA can help. Many aerospace companies partner with us to perform annual inspections to ensure the safety of de-icing and other GSE, overhead cranes, emergency response vehicles, and other aerial and lift devices. [Check out](#) our comprehensive services for aerospace companies and gain peace of mind knowing that your people and assets are protected.



35 YEAR ANNIVERSARY

Fire Equipment Testing Division

## IIA's Fire Equipment Testing Group Celebrates 35 Years

To all of our customers — past, present and future — thank you for trusting our Lift Services division (formerly known as Fail Safe Testing) with your fire equipment testing needs over the past 35 years. We look forward to the next 35!

## Prioritize & Plan Repairs with a Fleet Safety Analysis



Not all defects are created equal. Our Fleet Safety Analyses (FSAs) classify defects into four categories, based on their significance and location. The detailed data we provide helps fleet managers know when to prioritize or defer repairs and when to consider selling or replacing units. Our new Fleet Industrial Inspection Tracker (FIIT) software enhances our ability to track inspections and sort data for user-friendly, actionable reports. Learn more about the [benefits of an FSA](#).

## What Our Customers Are Saying

“Thanks for the fast response to our short-notice inspection requests and having trained and knowledgeable inspectors to work with us.”



## Let's Connect

We want to hear from you! Let us know about your latest inspection challenges and how we can help. Call us at **866-812-2205** or complete our [online form](#) and we'll get back to you within 24 hours.

Be sure to follow us on [LinkedIn](#) to learn about the latest tools and techniques we're using to solve our clients' problems and make the world safer.



866-812-2205

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